

TravelExits M&A BROKERS

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BUY-SIDE & SELL-SIDE M&A

The World's Leading Travel M&A Broker

Connecting qualified buyers, and travel sellers across every travel vertical — from OTAs, Tour Operators, TMCs to Travel Technology Companies. Leisure and Business Travel. B2C and B2B.

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1,000+ Travel Buyers 375+ Investors 7,000+ Global Network Subscribers

Agentic AI Travel Tech Co. for Sale

B2B, SaaS, \$1M+ ARR

Automating Corporate Hotel Sourcing

Seller: A high-growth SaaS company, redefining how enterprises manage corporate hotel spend through an AI-driven, fully automated procurement platform.

- Continuous sourcing, autonomous negotiation, dynamic contracting, real-time monitoring

The platform delivers immediate and measurable cost savings while significantly reducing internal workload.

Traction:

- 500+ global enterprise customers and TMC customers
- Recurring Revenue: \$1M+ with strong year-over-year growth
- Clients realize 10–20% savings on hotel spend
- \$1M+ in saving annually per customer
- Founders have deep industry DNA, with former travel tech exits

Highly compelling and ROI-driven value proposition with strong retention characteristics. A large, under penetrated market. Multiple expansion opportunities. The company is positioned to become a core infrastructure layer within the corporate travel ecosystem.

The Ask: Seeking a strategic partner or acquirer to accelerate commercial scale, expand distribution, and capitalize on early leadership in this emerging category of AI-powered procurement. **Contact:** Matt Zito for more info: matt@travelexits.com

Active Deal Flow

Qualified Buyers & Sellers

Live opportunities across every travel vertical. All buyers and sellers are commercially engaged with TravelExits and ready to transact.

Travel Acquisition Platform – Coming Soon! SELLER

📍 Israel

Travel technology company with a curated portfolio of high-intent travel brands with proven demand capture focused on hotels, flights and car rentals.

\$24M Revenue **\$3M** EBITDA **20–25%** Growth (Y-o-Y)

▶ Seeking a financial or strategic partner that can help transition to an OTA and grow EBITDA to \$15M.

U.S. Cruise Travel Agency SELLER

📍 United States

Online cruise booking platform operating under a full OTA/agency model with direct cruise line relationships.

Odysseus Solutions integration Tech **11,000** Customers **800** Website Daily Visitors

▶ Corporate Divestiture – Bids due May 2–9

Sports Travel Agency / Operator SELLER

📍 United States

Specialized collegiate, club and high school sports team travel agency — 40-year old family business.

\$4.4M Revenue **\$400K** SDE / Cash Flow

Travel Management Company (TMC) SELLER

📍 Eastern U.S.

Mid-size TMC serving corporate, educational and government employee travel.

\$88M Revenue **\$2.5M** EBITDA **\$17.5M** Ask

B2B Carbon Offset Tech SELLER

📍 Australia / New Zealand

API + web-based portal enabling travelers to offset carbon at checkout. Integrated into booking flows.

▶ Strategic acquisition — add a new ancillary product.

+

Ready to sell your travel business?
Learn about our Sell-side services.

[Broker Services](#)

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B2B Travel Technology Company BUYER

A global B2B travel tech fintech company operating in both the air and hotel verticals seeking profitable, tech-focused acquisitions.

LOOKING FOR: Tech-focused companies servicing OTAs, Bedbanks, Tour Operators, TMCs, DMCs

\$20M–\$100M Revenue **\$2M–\$20M** EBITDA

Independent Sponsor — Funded BUYER

Successful entrepreneur with prior M&A experience and capital deployed. Ready to close quickly.

LOOKING FOR: U.S.-based luxury or adventure tour operator

\$500K–\$2M EBITDA

Travel SPAC BUYER

U.S. Special Purpose Acquisition Company seeking a flagship travel platform to take public.

LOOKING FOR: Leisure or Business Travel Company

\$500M–\$1B Enterprise Value

Travel & Hospitality Fund

BUYER

Fund backed by 14 institutional and family office investors. Proven track record in travel acquisitions.

LOOKING FOR: Leisure, business travel or travel tech in the U.S.

\$1.5M–\$10M
EBITDA

Global Travel Management Company

BUYER

A TMC with offices in the Middle East, Europe and Africa is seeking a U.S. presence.

LOOKING FOR: U.S. travel management company or B2B travel agency.

\$10M–\$75M
Revenue

\$250K+
EBITDA



Looking to acquire a travel business?

Learn about TravelExits Buy-Side services and have your Buyer profile displayed here.

[Broker Services](#)

EARN WHILE YOU CONNECT

Refer a Seller. Get Paid at Close.

Know a travel business owner thinking about selling? Introduce them to us and earn a referral fee when the deal closes.

[Submit a Referral](#)



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