

TravelExits M&A BROKERS

Home Buyers Sellers Broker Services Join M&A Network Referrals [Contact Us](#)

BUY-SIDE & SELL-SIDE M&A

# The World's Leading Travel M&A Broker

Connecting qualified buyers, and travel sellers across every travel vertical — from OTAs, Tour Operators, TMCs to Travel Technology Companies. Leisure and Business Travel. B2C and B2B.

[Explore Active Deals](#) [Join our M&A Network](#)

1,000+ Travel Buyers 375+ Investors 7,000+ Global Network Subscribers

## New Seller: Travel Acquisition Platform, B2C

Proprietary automation technology optimizing large-scale digital advertising campaigns.

- \$24M NET Revenue
- \$3M EBITDA
- Durable competitive advantage through data-driven bidding
- Real-time segmentation
- Efficient demand capture

A high-performing, profitable travel performance marketing platform operating a diversified portfolio of consumer travel brands across flights, hotels, and car rentals. The business captures millions of high-intent users monthly and converts demand at scale through a streamlined acquisition and monetization engine that can be used for any travel buyer activity.

Consistently profitable, the company demonstrates strong operating leverage and scalable infrastructure. Growing 20%-30% year-over-year the business benefits from non-linear scalability, diversified revenue streams, and expanding global travel demand. An attractive acquisition opportunity for strategic buyers, performance marketers, or financial acquirers seeking a proven, tech-enabled platform in the travel sector.

► Seeking a financial or strategic partner that can help transition to an OTA and grow EBITDA to \$15M.

Contact: Matt Zito matt@travelexits.com

## Active Deal Flow Qualified Buyers & Sellers

Live opportunities across every travel vertical. All buyers and sellers are commercially engaged with TravelExits and ready to transact.

### Social-first travel booking and monetization platform – Coming Soon! SELLER

A high-growth B2C travel technology platform operating at the intersection of social discovery, creator-driven content, and online booking.

👥 Talented industry veterans having worked at top tier OTAs

<b>\$4.6M</b> GBV	<b>70,000</b> Members	<b>4,000+</b> Monthly Growth
----------------------	--------------------------	---------------------------------

► Seeking a strategic acquirer OTA, Media/Creator platform, Fintech/Loyalty program, Travel Tech/AI Companies

### Agentic AI Solution, Hotel Sourcing SELLER

📍 U.S.

A high-growth SaaS company, redefining how enterprises manage corporate hotel spend through an AI-driven, fully automated procurement platform.

<b>\$1M+</b> ARR	<b>500+</b> Enterprise & TMC Customers	<b>10–20% / \$1M+</b> Client Hotel Spend Savings
---------------------	---	---

► Seeking a strategic partner or acquirer to accelerate commercial scale

### U.S. Cruise Travel Agency SELLER

📍 United States

Online cruise booking platform operating under a full OTA/agency model with direct cruise line relationships.

<b>Odysseus Solutions integration</b> Tech	<b>11,000</b> Customers	<b>800</b> Website Daily Visitors
---	----------------------------	--------------------------------------

► Corporate Divestiture – Bids due May 2–9

### Sports Travel Agency / Operator SELLER

📍 United States

Specialized collegiate, club and high school sports team travel agency — 40-year old family business.

<b>\$4.4M</b> Revenue	<b>\$400K</b> SDE / Cash Flow
--------------------------	----------------------------------

### Travel Management Company (TMC) SELLER

📍 Eastern U.S.

Mid-size TMC serving corporate, educational and government employee travel.

<b>\$88M</b> Revenue	<b>\$2.5M</b> EBITDA	<b>\$17.5M</b> Ask
-------------------------	-------------------------	-----------------------

### B2B Carbon Offset Tech SELLER

📍 Australia / New Zealand

API + web-based portal enabling travelers to offset carbon at checkout. Integrated into booking flows.

► Strategic acquisition — add a new ancillary product.

+

Ready to sell your travel business?  
Learn about our Sell-side services.

[Broker Services](#)

Thanks [Phocuswright](#) for Sponsoring this Newsletter.

Phocuswright Europe REGISTER NOW

BY NORTHSTAR

15-17 JUNE 2026 | BARCELONA, SPAIN

# GAME ON

COMPARE APPROACHES.  
CHALLENGE ASSUMPTIONS.  
GET A CLEARER READ.

### Global Travel Management Company BUYER

A TMC with offices in the Middle East, Europe and Africa is seeking a U.S. presence.

LOOKING FOR: U.S. travel management company or B2B travel agency.

<b>\$10M–\$75M</b> Gross Bookings	<b>\$500K+</b> EBITDA
--------------------------------------	--------------------------

### B2B Travel Technology Company

BUYER

A global B2B travel tech fintech company operating in both the air and hotel verticals seeking profitable, tech-focused acquisitions.

LOOKING FOR: Tech-focused companies servicing OTAs, Bedbanks, Tour Operators, TMCs, DMCs

**\$20M-\$100M**

Revenue

**\$2M-\$20M**

EBITDA

### Independent Sponsor — Funded

BUYER

Successful entrepreneur with prior M&A experience and capital deployed. Ready to close quickly.

LOOKING FOR: U.S.-based luxury or adventure tour operator

**\$500K-\$2M**

EBITDA

### Travel & Hospitality Fund

BUYER

Fund backed by 14 institutional and family office investors. Proven track record in travel acquisitions.

LOOKING FOR: Leisure, business travel or travel tech in the U.S.

**\$1.5M-\$10M**

EBITDA

### Travel SPAC

BUYER

U.S. Special Purpose Acquisition Company seeking a flagship travel platform to take public.

LOOKING FOR: Leisure or Business Travel Company

**\$500M-\$1B**

Enterprise Value



#### Looking to acquire a travel business?

Learn about TravelExits Buy-Side services and have your Buyer profile displayed here.

[Broker Services](#)

EARN WHILE YOU CONNECT

# Refer a Seller. Get Paid at Close.

Know a travel business owner thinking about selling? Introduce them to us and earn a referral fee when the deal closes.

[Submit a Referral](#)



LinkedIn

#### Contacts:

Office: 7901 4th Street N Suite 300 St. Petersburg, FL 33702

TravelStartups.co LLC DBA Travel Exits

Email: [matt@travelexits.com](mailto:matt@travelexits.com) Phone: 207-460-0740

Want to change how you receive these emails?

you can [update your preferences](#) or [unsubscribe from this list](#).