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BUY-SIDE & SELL-SIDE M&A

The World's Leading Travel M&A Broker

Connecting qualified buyers, and travel sellers across every travel vertical — from OTAs, Tour Operators, TMCs to Travel Technology Companies. Leisure and Business Travel. B2C and B2B.

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1,000+ Travel Buyers 375+ Investors 7,000+ Global Network Subscribers

New Seller: Social-first Travel Booking and Monetization Platform

A high-growth travel technology platform, adding 4,000 new users a month with a TTM of \$4.6M GBV, operating at the intersection of social discovery, creator-driven content, and online booking.

The company enables 70,000 users to discover, plan, and book travel while monetizing influence through embedded referral and cash back mechanics, capturing demand earlier in the funnel where modern travel decisions are increasingly made.

- Travel discovery
- Creator/influencer content
- Booking infrastructure
- Cashback/rewards
- Affiliate attribution technology

The platform features a differentiated monetization engine built on persistent, first-party attribution, enabling lifetime tracking of referred users and recurring revenue from downstream bookings. Its proprietary tools allow creators, publishers, and partners to seamlessly convert travel content into transaction-ready experiences through automated linking and embedded booking functionality.

With a growing user base, strong engagement across creator channels, and access to global travel inventory, the business is scalable, capital-efficient, and positioned for expansion across both B2C and B2B distribution. This opportunity is ideal for strategic acquirers seeking to enhance customer acquisition, leverage creator-led commerce, or integrate booking closer to the point of inspiration.

Contact: Matt Zito matt@travelexits.com

Active Deal Flow Qualified Buyers & Sellers

Live opportunities across every travel vertical. All buyers and sellers are commercially engaged with TravelExits and ready to transact.

Travel Acquisition Platform SELLER

📍 Israel

Travel technology company with a curated portfolio of high-intent travel brands with proven demand capture focused on hotels, flights and car rentals.

\$24M Revenue **\$3M** EBITDA **20-25%** Growth (Y-o-Y)

▶ Seeking a financial or strategic partner that can help transition to an OTA and grow EBITDA to \$15M.

Agentic AI Solution, Hotel Sourcing SELLER

📍 U.S.

A high-growth SaaS company, redefining how enterprises manage corporate hotel spend through an AI-driven, fully automated procurement platform.

\$1M+ ARR **500+** Enterprise & TMC Customers **10-20% / \$1M+** Client Hotel Spend Savings

▶ Seeking a strategic partner or acquirer to accelerate commercial scale

U.S. Cruise Travel Agency SELLER

📍 United States

Online cruise booking platform operating under a full OTA/agency model with direct cruise line relationships.

Odysseus Solutions integration Tech **11,000** Customers **800** Website Daily Visitors

▶ Corporate Divestiture - Bids due May 2-9

Sports Travel Agency / Operator SELLER

📍 United States

Specialized collegiate, club and high school sports team travel agency — 40-year old family business.

\$4.4M Revenue **\$400K** SDE / Cash Flow

Travel Management Company (TMC) SELLER

📍 Eastern U.S.

Mid-size TMC serving corporate, educational and government employee travel.

\$88M Revenue **\$2.5M** EBITDA **\$17.5M** Ask

B2B Carbon Offset Tech SELLER

📍 Australia / New Zealand

API + web-based portal enabling travelers to offset carbon at checkout. Integrated into booking flows.

▶ Strategic acquisition — add a new ancillary product.

+

Ready to sell your travel business?
Learn about our Sell-side services.

[Broker Services](#)

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15-17 JUNE 2026 | BARCELONA, SPAIN

GAME ON

REGISTER NOW

COMPARE APPROACHES. CHALLENGE ASSUMPTIONS. GET A CLEARER READ.

Global Travel Management Company BUYER

A TMC with offices in the Middle East, Europe and Africa is seeking a U.S. presence.

LOOKING FOR: U.S. travel management company or B2B travel agency.

\$10M-\$75M Gross Bookings **\$500K+** EBITDA

B2B Travel Technology Company

BUYER

A global B2B travel tech fintech company operating in both the air and hotel verticals seeking profitable, tech-focused acquisitions.

LOOKING FOR: Tech-focused companies servicing OTAs, Bedbanks, Tour Operators, TMCs, DMCs

\$20M-\$100M

Revenue

\$2M-\$20M

EBITDA

Independent Sponsor — Funded

BUYER

Successful entrepreneur with prior M&A experience and capital deployed. Ready to close quickly.

LOOKING FOR: U.S.-based luxury or adventure tour operator

\$500K-\$2M

EBITDA

Travel & Hospitality Fund

BUYER

Fund backed by 14 institutional and family office investors. Proven track record in travel acquisitions.

LOOKING FOR: Leisure, business travel or travel tech in the U.S.

\$1.5M-\$10M

EBITDA

Travel SPAC

BUYER

U.S. Special Purpose Acquisition Company seeking a flagship travel platform to take public.

LOOKING FOR: Leisure or Business Travel Company

\$500M-\$1B

Enterprise Value



Looking to acquire a travel business?

Learn about TravelExits Buy-Side services and have your Buyer profile displayed here.

[Broker Services](#)

EARN WHILE YOU CONNECT

Refer a Seller. Get Paid at Close.

Know a travel business owner thinking about selling? Introduce them to us and earn a referral fee when the deal closes.

[Submit a Referral](#)



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