

TravelExits M&A BROKERS

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BUY-SIDE & SELL-SIDE M&A

The World's Leading Travel M&A Broker

Connecting qualified buyers, and travel sellers across every travel vertical — from OTAs, Tour Operators, TMCs to Travel Technology Companies. Leisure and Business Travel. B2C and B2B.

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1,000+ Travel Buyers 375+ Investors 7,000+ Global Network Subscribers

New Buyer: Global Travel Management Company (TMC)

Active Buy-Side Mandate:

We are currently representing a well-capitalized international buyer seeking to acquire a U.S.-based Travel Management Company.

Target Criteria:

- **Location:** United States
- **Size:** \$10M – \$75M in Gross Booking Value (GBV)
- **Profitability:** \$500K+ EBITDA
- **Focus:** Primarily corporate/business travel
- **Also of Interest:** B2B-focused travel agencies
- **Not a Fit:** Highly specialized or niche agencies

Our client operates established offices across the Middle East, Europe, and Africa, and is looking to expand into the U.S. market through acquisition of a strong, scalable platform.

If you are a TMC owner considering a sale—or know of a potential opportunity—we welcome a confidential conversation.

Contact:

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Active Deal Flow

Qualified Buyers & Sellers

Live opportunities across every travel vertical. All buyers and sellers are commercially engaged with TravelExits and ready to transact.

B2B Travel Technology Company BUYER

A global B2B travel tech fintech company operating in both the air and hotel verticals seeking profitable, tech-focused acquisitions.

LOOKING FOR: Tech-focused companies servicing OTAs, Bedbanks, Tour Operators, TMCs, DMCs

\$20M–\$100M
Revenue

\$2M–\$20M
EBITDA

Independent Sponsor — Funded BUYER

Successful entrepreneur with prior M&A experience and capital deployed. Ready to close quickly.

LOOKING FOR: U.S.-based luxury or adventure tour operator

\$500K–\$2M
EBITDA

Travel & Hospitality Fund BUYER

Fund backed by 14 institutional and family office investors. Proven track record in travel acquisitions.

LOOKING FOR: Leisure, business travel or travel tech in the U.S.

\$1.5M–\$10M
EBITDA

Travel SPAC BUYER

U.S. Special Purpose Acquisition Company seeking a flagship travel platform to take public.

LOOKING FOR: Leisure or Business Travel Company

\$500M–\$1B
Enterprise Value



Looking to acquire a travel business?

Learn about TravelExits Buy-Side services and have your Buyer profile displayed here.

[Broker Services](#)

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GAME ON

COMPARE APPROACHES. CHALLENGE ASSUMPTIONS. GET A CLEARER READ.

[REGISTER NOW](#)

Agentic AI Solution, Hotel Sourcing SELLER

© U.S.

A high-growth SaaS company, redefining how enterprises manage corporate hotel spend through an AI-driven, fully automated procurement platform.

\$1M+
ARR

500+
Enterprise & TMC Customers

10–20% / \$1M+
Client Hotel Spend Savings

► Seeking a strategic partner or acquirer to accelerate commercial scale

Travel Acquisition Platform – Coming Soon! SELLER

© Israel

Travel technology company with a curated portfolio of high-intent travel brands with proven demand capture focused on hotels, flights and car rentals.

\$24M
Revenue

\$3M
EBITDA

20–25%
Growth (Y-o-Y)

► Seeking a financial or strategic partner that can help transition to an OTA and grow EBITDA to \$15M.

U.S. Cruise Travel Agency SELLER

© United States

Online cruise booking platform operating under a full OTA/agency model with direct cruise line relationships.

Odysseus Solutions
Tech

11,000
Customers

800
Website Daily Visitors

► Corporate Divestiture – Bids due May 2-9

Sports Travel Agency / Operator

SELLER

📍 United States

Specialized collegiate, club and high school sports team travel agency – 40-year old family business.

\$4.4M

Revenue

\$400K

SDE / Cash Flow

Travel Management Company (TMC)

SELLER

📍 Eastern U.S.

Mid-size TMC serving corporate, educational and government employee travel.

\$88M

Revenue

\$2.5M

EBITDA

\$17.5M

Ask

B2B Carbon Offset Tech

SELLER

📍 Australia / New Zealand

API + web-based portal enabling travelers to offset carbon at checkout. Integrated into booking flows.

► Strategic acquisition – add a new ancillary product.



Ready to sell your travel business?

Learn about our Sell-side services.

Broker Services

EARN WHILE YOU CONNECT

Refer a Seller. Get Paid at Close.

Know a travel business owner thinking about selling? Introduce them to us and earn a referral fee when the deal closes.

Submit a Referral



LinkedIn

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